



Ellsworth County Economic Development

Board of Directors Meeting

AGENDA

August 28, 2024

**MISSION: Ellsworth County Economic Development dba Grow Ellsworth County is improving the lives of citizens of Ellsworth County through recruitment, retention, and expansion of goods and services offered in Ellsworth County.**

Call meeting to order

Additions to Agenda

Consent Agenda:

Approval of minutes from previous meetings

Treasurer's Report

Executive Director Report

NO Assistant Director Report

Welcome new Honorary Board Members

Board Member Comments

Next meeting date: September 25, 2024 | 7pm

P.O. Box 321 | 107 2<sup>nd</sup> St. | Ellsworth, KS 67439 | Phone (785)472-9204

Email: [ewcountyeconomicdevelopment@gmail.com](mailto:ewcountyeconomicdevelopment@gmail.com)

[www.growellsworthcounty.com](http://www.growellsworthcounty.com)

Grow Ellsworth County a.k.a Ellsworth County Economic Development

MINUTES

Board of Directors Meeting

July 26, 2024

The meeting was called to order by President Justin Lindsley at 7:05pm.

Member Present: Stacie Schmidt, Michelle Skurkis, Colby Richard, Kregg Clarke, Sarah Freeman, Jessica Homolka, Olivia Stevenson, Justin Lindsley, Curt Glaser, Jon Halbgewachs, Jim Kirkbride, Sara Oberle, Craig Freeman, Debbie Kootz, Rachael Barta

Members Absent: Aubrey Ptacek, Peter Solie

A motion to approve the consent agenda (no minutes due to strategic planning from June meeting) was made by Jon Halbgewachs and seconded by Kregg Clarke.

The dashboard was reviewed with no questions.

Executive Director Report:

- Though declined for the Rural Mural Grant we submitted, the Holyrood mural will continue and is being coordinated by Grow Ellsworth County with private funds and local artist
- The Love Kansas recruitment program has launched and we will be receiving \$5000 from the Dept of Commerce for being a pilot community. This effort is to recruit people with roots in Kansas, known as “boomerangs” to return to Kansas. The grant is for marketing funds to promote the program. A launch event has been coordinated with Cowtown Days targeted at alumni. They can receive a free meal at the Concert at the Park by registering and giving us the name and contact information of one person we can connect with on their behalf and provide a testimonial on why they should consider returning to Ellsworth County.
- The make My Move program is also live, with additional local benefits being added. The cash incentive for a new remote worker to move here is \$5,000.
- 2 new loan projects are pending approval: ~~1) Zeal Salon, and 2) Kanopolis Drive In~~ Retracted
- Lemonade Day is August 5. There are currently 6 participating youth entrepreneurs. We will also be hosting a dog adoption that day in partnership with the Golden Belt Humane Society
- 2 businesses were submitted to the To The Stars Award program
- Bed Tax allocations will be reviewed and recommended tomorrow night
- Leadership Ellsworth County starts in September
- Golf tournament is August 10. We need more board members to volunteer.
- The new website design is complete and has been launched.
- 2 new student board members have been selected and will join us next month, Braydon Halbgewachs and Josie Kueser
- Camp Invention numbers were shared:  
Holyrood: 25 campers, Wilson: 38 campers, Ellsworth 44 campers

# Ellsworth County Economic Development

## Balance Sheet

As of August 22, 2024

Aug 22, 24

### ASSETS

#### Current Assets

##### Checking/Savings

Cash in First Bank Chkg Special	134,538.38
Cash in First Bank Revolving	29,106.24
CSB Operating Account	69,363.94
Certificate of Deposit	100,000.00
Grow Ellsworth E-Community Fund	34,706.98
<b>Total Checking/Savings</b>	<b>367,715.54</b>

##### Other Current Assets

Blended Roots	19,260.15	**Under collections**
Kanopolis Drive In	1,547.64	**Changes pending**
GDB Investments dba Grandma's	3,147.93	**Past Due**
Raised Rustic	19,617.86	
Stambaugh GROW	93,681.38	**Past Due**
Stambaugh E-Comm	29,434.06	**Past Due**
B & K Rupp dba Zeals	29,517.43	*Changes Pending**
Barta Investments	34,682.57	
Coach & Four	18,098.58	
Debs Coffee Café	16,950.61	
High Jinks (2019)	25,766.78	
High Jinks KCIF (2024)	96,925.50	
K & K Carwash	28,259.70	
Kansas Foods	2,107.24	
Munchkinz Bakery	0.00	
Oak Creek KCIF	177,601.00	
Oak Creek Revolving	10,000.00	
Thornton Auto	35,925.21	
Walkers	31,532.22	
High Jinks 2024 E-Comm	38,702.94	
Petersen Enterprises	31,842.76	
Kamdyn Thrasher **NEW**	30,000.00	
<b>Total Other Current Assets</b>	<b>774,601.56</b>	
<b>Total Current Assets</b>	<b>1,142,317.10</b>	

#### Fixed Assets

Accumulated depreciation	-347.05
Furniture and equipment	7,775.31
Highway 14 Assets	8,440.00
Hospital Addition Assets	61,050.00

**Total Fixed Assets** 76,918.26

**TOTAL ASSETS** 1,219,235.36



Ellsworth County Economic Development  
**Balance Sheet**  
As of August 22, 2024

	Aug 22, 24
E-Community	264,316.04
KCIF	274,526.50
Start Up Kansas	35,925.21
Grow Kansas	93,681.38
Loan Balances Not Returning	668,449.13
Asses less balances not returning	550,786.23

Ellsworth County Economic Development  
Profit & Loss Budget vs. Actual  
YTD 2024 Expenses vs. Annual Budget

	Jan - Dec 24	Budget	% of Budget
Ordinary Income/Expense			
Income			
Annual Banquet Ticket Sales	565.00	1,275.00	44.31%
Application Fee	100.00	700.00	14.29%
Chamber Blue Commission	110.00		
City Dues			
City of Ellsworth	50,400.00	50,400.00	100.0%
City of Holyrood	3,600.00	3,600.00	100.0%
City of Kanopolis	4,200.00	4,200.00	100.0%
City of Lorraine	400.00	400.00	100.0%
City of Wilson	6,300.00	6,300.00	100.0%
Total City Dues	64,900.00	64,900.00	100.0%
County Contribution	0.00	71,500.00	0.0%
Donations	0.00	200.00	0.0%
Golf Tournament	7,465.00	5,460.00	136.72%
Golf Tournament Hole Sponsor	200.00	2,980.00	6.71%
Grant - Because We Care	0.00	0.00	0.0%
Grant - Big Kansas Road Trip	0.00	0.00	0.0%
Grant - Lemonade Day	900.00		
Grant - Love Kansas	5,000.00		
Grant - STEM Camp	0.00	0.00	0.0%
Grant - Womens Conference	0.00	0.00	0.0%
Grant - YEC	2,200.00		
Headshot	316.00		
Interest Income	5,115.32	377.02	1,356.78%
Leadership	0.00	1,500.00	0.0%
Loan Origination/Admin Fee	0.00	1,560.00	0.0%
Membership	25,666.00	24,500.00	104.76%
Misc	661.24	0.00	100.0%
Professional Development Course	0.00	30.00	0.0%
Reimbursement	50.00	0.00	100.0%
Rental income	1,102.50	1,102.50	100.0%
Revolving Loan Annual Admin Fee	913.13	1,000.00	91.31%
STEM Camp - Sponsorship	200.00	0.00	100.0%
Transient Guest Tax	0.00	15,000.00	0.0%
Vintage to Vibrant Vendor Incom	150.00		
Womens Conference - Registratio	801.00	49.00	1,634.69%
Workforce Incentive - NWKEiCI	0.00	0.00	0.0%
Total Income	116,415.19	192,133.52	60.59%
Expense			
Accounting Expense	150.00	2,465.00	6.09%
Advertising	1,982.61	5,600.00	35.4%

# Ellsworth County Economic Development Profit & Loss Budget vs. Actual YTD 2024 Expenses vs. Annual Budget

	Jan - Dec 24	Budget	% of Budget
Annual Banquet expense	2,115.86	2,713.32	77.98%
Balance due to County	0.00	65,000.00	0.0%
Bank Service Charges	50.00	73.76	67.79%
Big Kansas Road Trip Expense	2,298.37	2,000.00	114.92%
Bonus	0.00	0.00	0.0%
Certificate of Deposit	0.00	0.00	0.0%
Donation	100.00		112.4%
Dues and Subscriptions	3,603.97	3,206.50	41.99%
Education	1,795.00	4,275.00	0.0%
Fees	0.00	0.00	100.0%
Filing Fee	20.00	0.00	1,224.8%
Gifts	593.66	48.47	93.09%
Golf Tournament Expenses	5,851.02	6,285.62	21.88%
Grant - Because We Care Exp.	1,422.17	6,500.00	0.0%
Grant Expense	0.00	0.00	0.0%
Insurance	0.00	520.90	0.0%
Leadership Expense	0.00	500.00	0.0%
Lemonade Day	884.84		
Love Kansas Campaign	822.80		
Marketing Services	26.45	1,746.03	49.81%
Meals and Entertainment	869.67	2,157.55	50.59%
Membership Benefit	1,091.48	750.00	2.53%
Membership Solicitation	18.99	5,252.54	62.3%
Mileage & Travel	3,272.46	483.37	156.76%
Miscellaneous	757.74	422.80	0.0%
NexGen Event Expense	0.00		
Office Expense			
Checks	180.31	384.24	46.93%
Computer & Printer Equipment	6,852.80	6,677.37	102.63%
Gas and Electric	1,081.96	1,799.34	60.13%
Misc.	148.00	916.89	16.14%
Office Expense - Chamber Phone	214.21	339.72	63.06%
Office Supplies	770.31	1,477.00	52.15%
Post Office Box	0.00	82.00	0.0%
Postage	240.79	147.54	163.2%
Rent Office Space	3,600.00	5,400.00	66.67%
Telephone	0.00	1,563.74	0.0%
Office Expense - Other	173.89	222.01	78.33%
Total Office Expense	13,262.27	19,009.85	69.77%
Printing and Reproduction	52.00	924.28	5.63%
Projects/Long Range Planning	0.00	347.88	0.0%
Scholarship	750.00	500.00	150.0%

**Ellsworth County Economic Development**  
**Profit & Loss Budget vs. Actual**  
YTD 2024 Expenses vs. Annual Budget

	<u>Jan - Dec 24</u>	<u>Budget</u>	<u>% of Budget</u>
STEM Camp- Sponsorship	390.00	0.00	100.0%
STEM Camp - Misc Expense	600.00	3,094.05	19.39%
Taxes	0.00	2,324.32	0.0%
Tourism Expense	50.00	3,103.20	1.61%
Transient Guest Tax Expense	4,916.16	16,405.00	29.97%
Travel & Conference Fees	1,242.32	1,062.57	116.92%
Utilities	108.74	0.00	100.0%
Women's Conference Expense	605.92	0.00	100.0%
Workforce Incentive Expense	2,000.00	27,500.00	7.27%
YEC Expense	281.53		
YEC Prize	3,300.00	3,300.00	100.0%
<b>Total Expense</b>	<u>55,286.03</u>	<u>187,572.01</u>	<u>29.48%</u>
<b>Net Ordinary Income</b>	<u>61,129.16</u>	<u>5,044.88</u>	<u>1,211.71%</u>
<b>Net Income</b>	<u>61,129.16</u>	<u>5,044.88</u>	<u>1,211.71%</u>



10:24 AM

08/22/24

Cash Basis

**Ellsworth County Economic Development**  
**Transactions by Account**  
**As of August 31, 2024**

Type	Date	Num	Name	Memo	Clr	Split	Original Amount	Paid Amount	Balance
<b>Cash in First Bank Chkg Special</b>									128,451.37
Deposit	08/02/2024			Winding Creek		Golf Tournament H...	100.00	100.00	128,551.37
Check	08/02/2024	DC	Canva			Dues and Subscript...	-12.95	-12.95	128,538.42
Check	08/03/2024	2185	Raelynn Mitchell	Prize Peoples Choice		Lemonade Day	-100.00	-100.00	128,438.42
Check	08/03/2024	2186	Izaiah Irvin	Prize Best Tasting		Lemonade Day	-100.00	-100.00	128,338.42
Check	08/03/2024	2187	Ryker Nemnich	Prize Most Creative		Lemonade Day	-100.00	-100.00	128,238.42
Check	08/03/2024	2188	Christina Helvey	sweet Tart Twinz		Lemonade Day	-25.00	-25.00	128,213.42
Check	08/03/2024	2189	Ellie Hopkins	Snocones		Lemonade Day	-25.00	-25.00	128,188.42
Check	08/04/2024	DC	Monday			Dues and Subscript...	-90.00	-90.00	128,098.42
Deposit	08/05/2024			Deposit		Grant - Love Kansas	5,000.00	5,000.00	133,098.42
Check	08/06/2024	DC	Amazon	Block party and new "W" f...		Office Supplies	-239.68	-239.68	132,858.74
Check	08/07/2024	DC	Flipsnack			Dues and Subscript...	-168.00	-168.00	132,690.74
Check	08/07/2024	DC	Gambinos	Review meeting		Lemonade Day	-87.58	-87.58	132,603.16
Check	08/08/2024	DC	Build A Sign	Ele's Banner		Membership Benefit	-54.98	-54.98	132,548.18
Check	08/09/2024					Golf Tournament Ex...	-4,740.00	-4,740.00	127,808.18
Check	08/10/2024	DC	SimpleText	Text service		Dues and Subscript...	-29.00	-29.00	127,779.18
Check	08/10/2024	DC	SimpleText	Text service		Dues and Subscript...	-0.47	-0.47	127,778.71
Check	08/10/2024	DC	Microsoft			Computer & Printer ...	-6.99	-6.99	127,771.72
Check	08/12/2024	DC	Wix	Domain ellsworthcountyre...		Dues and Subscript...	-15.95	-15.95	127,755.77
Check	08/12/2024	DC	Google	Storage on email		Computer & Printer ...	-1.99	-1.99	127,753.78
Deposit	08/12/2024			Svatys Produce		Membership	340.00	340.00	128,093.78
Deposit	08/12/2024			Entry Fees		Golf Tournament	5,818.00	5,818.00	133,911.78
Deposit	08/12/2024			Gambling Hole		Golf Tournament	327.00	327.00	134,238.78
Deposit	08/12/2024			Raffle		Golf Tournament	460.00	460.00	134,698.78
Deposit	08/12/2024			Paul Branda		Vintage to Vibrant V...	25.00	25.00	134,723.78
Deposit	08/14/2024			Deposit		Undeposited Funds	100.00	100.00	134,823.78
Check	08/15/2024	DC	Etsy	Fall Fest longhorns		NexGen Event	-221.12	-221.12	134,602.66
Check	08/15/2024	DC	Etsy	Selfie frame		Love Kansas Camp...	-72.80	-72.80	134,529.86
Check	08/16/2024	DC	Yiftee	Andrew Hipp Block Party ...		Gifts	-53.50	-53.50	134,476.36
Check	08/17/2024	DC	Hattie Jos	Stacie & Jessica Eagle		Meals and Entertain...	-21.49	-21.49	134,454.87
Check	08/17/2024	DC	Amazon	Paper towels, toilet paper		Office Supplies	-76.49	-76.49	134,378.38
Deposit	08/19/2024			Deposit		Undeposited Funds	100.00	100.00	134,478.38
Check	08/19/2024	2190	Joshua Eaton	COI		Workforce Incentive...	-500.00	-500.00	133,978.38
Deposit	08/21/2024			Deposit		-SPLIT-	560.00	560.00	134,538.38
Total Cash in First Bank Chkg Special								6,087.01	134,538.38
<b>Cash in First Bank Revolving</b>									28,219.96
Transfer	08/05/2024			Funds Transfer		Notes Rec - Barta I...	460.28	460.28	28,680.24
Transfer	08/07/2024			Funds Transfer		Notes Rec - Raised...	231.00	231.00	28,911.24
Transfer	08/12/2024			Funds Transfer		Notes Rec - Debs C...	195.00	195.00	29,106.24
Total Cash in First Bank Revolving								886.28	29,106.24
<b>CSB Operating Account</b>									66,153.94
Deposit	08/12/2024			Deposit		Undeposited Funds	3,150.00	3,150.00	69,303.94
Deposit	08/12/2024			Deposit		Chamber Blue Com...	60.00	60.00	69,363.94
Total CSB Operating Account								3,210.00	69,363.94



10:24 AM

08/22/24

Cash Basis

**Ellsworth County Economic Development**  
**Transactions by Account**  
As of August 31, 2024

Type	Date	Num	Name	Memo	Clr	Split	Original Amount	Paid Amount	Balance
<b>Grow Ellsworth E-Community Fund</b>									
Transfer	08/01/2024			Funds Transfer		NotesRec - Peterse...	976.00	976.00	4,626.98
Check	08/01/2024	1315	Kansas Center for ...	Petersen Enterprises July ...		E-Community Loan ...	-956.00	-956.00	4,646.98
Transfer	08/05/2024			Funds Transfer		Notes Rec - B & K ...	500.00	500.00	5,146.98
Check	08/05/2024	1318	Kansas Center for ...	B & K Rupp		E-Community Loan ...	-490.00	-490.00	4,656.98
Transfer	08/05/2024			KCIF #1		Notes Receivable - ...	489.69	489.69	5,146.67
Check	08/05/2024	1319	Kansas Center for ...	KCIF Jigh Jinks #1		E-Community Loan ...	-479.69	-479.69	4,666.98
Transfer	08/05/2024			Funds Transfer		Notes Rec - High Ji...	1,122.00	1,122.00	5,788.98
Check	08/05/2024	1320	Kansas Center for ...	KCIF High Jinks #2		E-Community Loan ...	-1,112.00	-1,112.00	4,676.98
Transfer	08/07/2024			Funds Transfer		Notes Rec - K & K ...	488.00	488.00	5,164.98
Check	08/07/2024	1321	Kansas Center for ...	K & K Carwash		E-Community Loan ...	-478.00	-478.00	4,686.98
Transfer	08/12/2024			Funds Transfer		Notes Receivable - ...	435.00	435.00	5,121.98
Check	08/12/2024	1322	Kansas Center for ...	High Jinks KCIF #2		E-Community Loan ...	-425.00	-425.00	4,696.98
Transfer	08/14/2024			Funds Transfer		Notes Rec - Thornt...	487.29	487.29	5,184.27
Check	08/14/2024	1323	Kansas Center for ...	Thornton Auto		E-Community Loan ...	-477.29	-477.29	4,706.98
Deposit	08/19/2024			Kamdyn Thrasher		Loan	30,000.00	30,000.00	34,706.98
Total Grow Ellsworth E-Community Fund								30,080.00	34,706.98
<b>TOTAL</b>								<b>40,263.29</b>	<b>267,715.54</b>